
 SINCE 1962	QUESTIONNAIRE To be filled by Prospective Stockiest Dealer / Re-seller / Representative	 50 th ANNIVERSARY An ISO 9001-2008 Certified Company
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Applying to become :	<input type="checkbox"/> MECO Stockiest Dealer With commitment to promote, generate inquiries, stock and sell. <input type="checkbox"/> MECO Re-Seller To buy and sell on generated inquiries. <input type="checkbox"/> MECO Representative To have complete liaison and responsibility of one or more OEM / Institutional customers.
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Geographical region of your business operation :	<hr/>
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Important: Please answer to all the questions with proper enclosures wherever requested so as to enable us to process your application smoothly and speedily. Please keep a copy of the completed form for your records and return back the original completed form to:

MECO INSTRUMENTS PVT. LTD.

Kind Attn: Mr. Mayur Bokde (Marketing Executive)
 Plot. No. EL-1, MIDC Electronic Zone, TTC Indl. Area, Mahape,
 Navi Mumbai - 400710 (India)
 Tel : 0091-22- 27673311 – 16 (Sales) , 27673300 (Board)
 Fax: 0091-22-27673310, 27673330
 Email: mayur@mecoinst.com

Date: _____

1 Company Name :	<hr/>
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2 Company Location	
Registered Office	: Address : _____
	: _____
	: _____
	: _____
	Tel : () _____ / _____
	Fax : () _____ / _____
Administrative Office	: Address : _____
	: _____
	: _____
	Tel : () _____ / _____
	Fax : () _____ / _____
	Email : _____
	Web : _____
Showroom	: Address : _____
	: _____
	: _____
	Area : _____ ft x _____ ft
	Tel : () _____ / _____
	Fax : () _____ / _____

3	Main Organizational and Business Activities	:	_____

			_____.

4	Past experience in handling Electrical and Electronic Testing and Measuring Instruments , Transducers or similar items	:	_____

			_____.

5	Names of Products / Agencies / Dealerships / Representations handled by you for :
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A	Multifunction Meters		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any :			

_____.			

B	Digital Panel Meters and Modules		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any :			

_____.			

C	Power Line Transducers		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : _____ _____.			

D	Analog Panel and Switchboard Meters		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : _____ _____.			

E	Digital Multimeters , Clampmeters , Insulation Testers , Earth / Ground Resistance Tester , Leakage Current Testers , Process Calibrators, Portable Paperless Recorder		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : _____ _____.			

F	Battery Capacity Tester		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			

Special achievements if any : <hr/> <hr/>

G	Environment Testers		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : <hr/> <hr/>			

H	Power Harmonic Analyzers		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : <hr/> <hr/>			

I	Solar Analyzer		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : <hr/> <hr/>			

J	Calibrating Equipments		
Sr	Agency / Company	Brand	Last FY Turnover (Rs. Lacs)
1			
2			
3			
Special achievements if any : _____ _____.			

6	Year of Establishment of Business : _____
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7	Nature of Organization : <input type="checkbox"/> Proprietary (Please enclose copy of M.O.A and A.O.A / Partnership Deed) <input type="checkbox"/> Partnership <input type="checkbox"/> Private Limited
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8	Details of All Proprietors / Partners / Directors				
	Sr	Name	Designation	Qualification	Contact Number
	1				R : M :
	2				R : M :
	3				R : M :
	4				R : M :

9	Details of Key Personnel in your Employment (Technical, Sales, Marketing, Administration, Accounts, Service, Others)			
	Sr	Name	Qualification	Responsibility
	1			
	2			

	3			
	4			

10	Rate Of Local Sales Tax.	:	Electrical Instruments	:	_____ %
			Electronic Instruments	:	_____ %

11	Company Registration Details (Please enclose copy of individual registration certificates wherever applicable)				
	Company Registration Number	:	_____	Dt.	_____
	C.S.T. Number	:	_____	Dt.	_____
	Local S. T. Number	:	_____	Dt.	_____
	V.A.T. Number	:	_____	Dt.	_____
	T.I.N. Number	:	_____	Dt.	_____
	P.A.N. Number	:	_____	Dt.	_____
	Service Tax Number	:	_____	Dt.	_____
	Central Excise Registration Number	:	_____	Dt.	_____

12	Sales, Financial and Banking Information (Please enclose last two years audited balance sheet)				
	Bankers	Name	:	_____	
		Account No.	:	_____	
		Address	:	_____	
			:	_____	
		IFSC No.	:	_____	
		Tel	:	() _____ / _____	
		Fax	:	() _____ / _____	
		Email	:	_____	

Sales**Total Sales Turnover for last three years**

Year 1 : FY - _____ Rs. _____(Lacs)

Year 2 : FY - _____ Rs. _____(Lacs)

Year 3 : FY - _____ Rs. _____(Lacs)

Sales Turnover for Battery Testing Instruments and Solar System Analyzers or similar items (If handled) for last three years

Year 1 : FY - _____ Rs. _____(Lacs)

Year 2 : FY - _____ Rs. _____(Lacs)

Year 3 : FY - _____ Rs. _____(Lacs)

13 Important Potential Customers in your Area

Sr	Name of Customer	City	Your Registration Status with Them	Annual Business Potential (Rs. Lacs)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

14	Any other information about your company or market you would like to highlight	:	

15	Business Forecast			
	Estimated Business you can Commit for next Two Years			
1 st	Year	Group		Total (Rs. Lacs)
		Product	Sales (Rs. Lacs)	
	Multifunction Meters			
	Digital Panel Meters and Modules			
	Power Line Transducers			
	Analog Panel and Switchboard Meters			
	Testing and Measuring Instruments			
	Power and Harmonics Analyzers			
	Battery Capacity Testers			
	Environment Testers			
	Solar Analyzer			
Calibrating Equipments				
2 nd	Year	GROUP		Total (Rs.Lacs)
		product	Sales (Rs.Lacs)	
	Multifunction Meters			
	Digital Panel Meters and Modules			
	Power Line Transducers			
	Analog Panel and Switchboard Meters			
	Testing and Measuring Instruments			
	Power and Harmonics Analyzers			
	Battery Capacity Testers			
	Environment Testers			
	Solar Analyzer			
Calibrating Equipments				

16 Amount willing to invest in stocks of the products : Rs. _____ (Lacs)

(Company Address Stamp)

(Signature, Date and designation of
Authorized Person)